



Delivering a world where  
every pregnancy is wanted  
every childbirth is safe and  
every young person's  
potential is fulfilled

# Procurement Statistics

2016

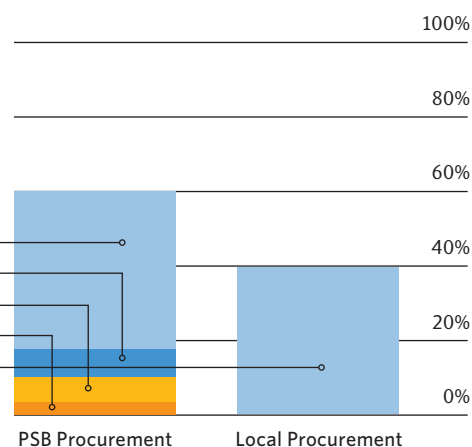
Compiled by:  
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*The data used in this report reflects Purchase Orders created in the UNFPA ERP system in 2016.*

## Total UNFPA Procurement

### Summary

Procurement Type	USD Value	%
<b>A. PSB Procurement</b>	<b>170,091,201</b>	<b>60.33%</b>
Programme Procurement	120,537,396	42.75%
HQ Procurement	21,543,649	7.64%
Third Party Procurement	18,442,711	6.54%
Inventory Procurement	9,567,445	3.39%
<b>B. Local Procurement</b>	<b>111,865,952</b>	<b>39.67%</b>
<b>Total</b>	<b>281,957,153</b>	<b>100.00%</b>



## Total UNFPA Procurement by type by category

Category/Procurement Type	PSB Procurement			Local Procurement	Total USD Value	%
	Programme & HQ Procurement	Third Party Procurement	Inventory Procurement			
Contraceptives	78,518,404	11,822,159	3,313,832	25,025	93,679,420	33.22%
Varied services	9,579,015	35,329	7,529	34,457,572	44,079,444	15.63%
Medical devices, supplies & anatomical models	15,706,708	3,557,036	6,114,640	9,532,802	34,911,186	12.38%
Professional consultancy services	4,182,151	-	-	23,082,510	27,264,661	9.67%
Premises, rent, purchase, construction & alteration	4,671,853	-	-	12,890,693	17,562,546	6.23%
Freight Transportation Services	8,931,364	1,432,001	37,585	5,105,262	15,506,212	5.50%
Pharmaceuticals	9,271,405	1,596,186	93,860	669,562	11,631,013	4.13%
IT and Communications	4,372,175	-	-	7,221,413	11,593,587	4.11%
Printing & publication services	575,133	-	-	9,268,322	9,843,455	3.49%
General office furniture, equipment & supplies	860,770	-	-	7,115,663	7,976,433	2.83%
Transportation equipment	5,412,069	-	-	2,497,126	7,909,195	2.81%
<b>Total</b>	<b>142,081,045</b>	<b>18,442,711</b>	<b>9,567,445</b>	<b>111,865,952</b>	<b>281,957,153</b>	<b>100.00%</b>
<b>% of Total Procurement</b>	<b>50.39%</b>	<b>6.54%</b>	<b>3.39%</b>	<b>39.67%</b>	<b>100.00%</b>	

## Total UNFPA Procurement by source by category

Category/Sourced From	Developed Countries	Developing or Transitional Countries	Other sources (Inter-UN agencies)	Total USD Value	%
Contraceptives	79,871,805	13,807,615	-	93,679,420	33.22%
Freight Transportation Services	7,014,445	6,883,153	1,608,614	15,506,212	5.50%
General office furniture, equipment and supplies	869,455	6,907,771	199,206	7,976,433	2.83%
IT and Communications	5,384,819	5,856,300	352,469	11,593,587	4.11%
Medical Devices, Supplies and Anatomical Models	14,784,955	18,878,347	1,247,885	34,911,186	12.38%
Pharmaceuticals	8,231,738	1,988,644	1,410,632	11,631,013	4.13%
Premises, rent, purchase, construction and alteration	4,922,113	9,664,571	2,975,861	17,562,546	6.23%
Printing & Publication Services	882,040	8,939,496	21,918	9,843,455	3.49%
Professional Consultancy Services	8,538,473	18,551,296	174,892	27,264,661	9.67%
Transportation Equipment	414,086	2,971,214	4,523,894	7,909,195	2.81%
Varied Services	12,187,349	29,778,405	2,113,690	44,079,444	15.63%
<b>Total</b>	<b>143,101,278</b>	<b>124,226,813</b>	<b>14,629,061</b>	<b>281,957,153</b>	<b>100.00%</b>
<b>% of Total Procurement</b>	<b>50.75%</b>	<b>44.06%</b>	<b>5.19%</b>	<b>100.00%</b>	

## Inventory Procurement

Category/Inventory Type	Total USD Value	%
<b>Contraceptives</b>		
Male Condoms	2,517,900	26.32%
Female Condoms	792,000	8.28%
<b>Medical Devices, Supplies and Anatomical Models</b>		
Reproductive Health Kits	5,984,041	62.55%
Obstetric Fistula Repair Kits	130,599	1.37%
<b>Pharmaceuticals</b>	93,860	0.98%
<b>Varied Services (freight, insurance, sampling and testing)</b>	49,046	0.51%
<b>Total</b>	<b>9,567,445</b>	<b>100.00%</b>

In the context of UNFPA Procurement, the terms below shall mean the following;

### Inventory Procurement

Procurement undertaken by UNFPA Procurement Services Branch for selected Reproductive Health Kits & Reproductive Health Commodities to be held in inventory for UNFPA programmes and customers.

### Reproductive Health Kits

Kits designed to respond to emergency needs of emergency obstetric and newborn care, prenatal and postnatal care, clinical management of rape, contraceptive choice, and prevention and treatment of sexually transmitted infections.

### PSB Procurement

Procurement undertaken by UNFPA Procurement Services Branch.

### Programme & HQ Procurement

Procurement undertaken by UNFPA Procurement Services Branch on behalf of UNFPA programmes and UNFPA Headquarters.

### Local Procurement

Procurement undertaken directly by UNFPA country offices, UNFPA regional offices and UNFPA Headquarters.

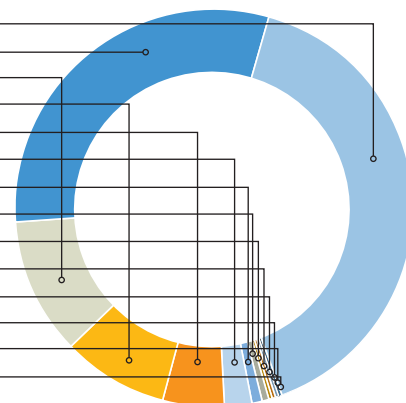
### Third Party Procurement

Procurement undertaken by UNFPA Procurement Services Branch with no direct UNFPA programme component, at the request and on behalf of third parties (Governments, inter-governmental organizations, non-governmental organizations, or United Nations entities including specialized agencies, funds, programmes, and subsidiary organs).

# UNFPA Procurement of Reproductive Health Commodities

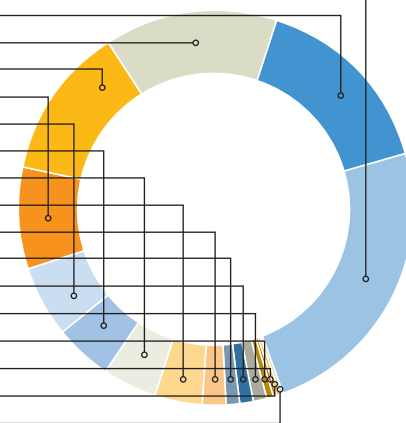
## A) Contraceptives Distribution

Sub-Category	USD Value	%
Implantable Contraceptives	37,485,509	40.01%
Injectable Contraceptives	28,667,868	30.60%
Male Condoms	10,394,712	11.10%
Combined Low Dose OC Pills	8,153,678	8.70%
Female Condoms	4,740,720	5.06%
Progestogen-only Pills	2,137,869	2.28%
Lubricants	675,374	0.72%
Intrauterine Devices (IUD)	482,990	0.52%
Emergency Contraceptive	390,637	0.42%
Testing of Condoms	163,718	0.17%
Sampling/Inspection of Condoms	160,279	0.17%
Laboratory Testing	114,472	0.12%
Other	67,301	0.07%
Artwork & Packaging RH Comm	44,292	0.05%
<b>Total</b>	<b>93,679,420</b>	<b>100.00%</b>



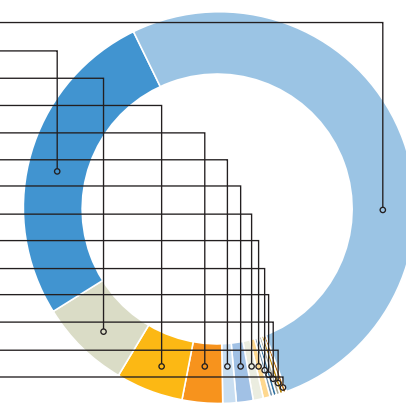
## B) Medical Devices, Supplies and Anatomical Models Distribution

Sub-Category	USD Value	%
Reproductive Health Kits	8,364,080	23.96%
Medical Kits	5,480,150	15.70%
Kitting Services	4,924,619	14.11%
Hospital Equipment & Furniture	4,399,916	12.60%
Medical Supplies	2,856,918	8.18%
HIV Test Kits	2,059,376	5.90%
Anaesthesia & Resus. Equip	1,621,597	4.64%
Medical Electrical Equipment	1,531,454	4.39%
Med. Diagnostic Equip & Supplies	1,388,000	3.98%
Medical & Surgical Instruments	698,033	2.00%
Syphilis Test Kits	411,165	1.18%
Medical Sterilization Equipmnt	391,621	1.12%
Anatomical Models	349,802	1.00%
Medical Attire & Linen	144,400	0.41%
Medical Utensils	126,955	0.36%
Sampling/Testing Medical Equip	123,384	0.35%
Pregnancy Test Kits	39,715	0.11%
<b>Total</b>	<b>34,911,186</b>	<b>100.00%</b>



## C) Pharmaceuticals Distribution

Sub-Category	USD Value	%
Other Pharmaceuticals*	6,031,872	51.86%
Oxytocics and Anti-oxytocics	3,087,827	26.55%
Antimalarial Medicines	875,263	7.53%
Cardiovascular Medicines	645,335	5.55%
Antibacterials	378,939	3.26%
Intravenous Solutions	153,869	1.32%
Anti-Anaemia Medicines	138,860	1.19%
Diagnostic and Lab. Reagents	94,240	0.81%
Anaesthetics	69,561	0.60%
Sampling/Inspect Pharmaceutical	54,249	0.47%
Antiviral Medicines	34,556	0.30%
Antiseptics	30,361	0.26%
Antihypertensive Medicines	27,683	0.24%
Analgesics	8,398	0.07%
<b>Grand Total</b>	<b>11,631,013</b>	<b>100.00%</b>



\*Other pharmaceuticals include: Antispasmodic Medicines; Anthelmintics; Antiallergics; Antifungal Medicines; Antihypertensive Medicines; Anti-Inflammatory Medicines; Antimalarial Medicines; Antiprotozoal Medicines; Antiretroviral Medicines; Cardiovascular Medicines; Gastro-Intestinal; Respiratory Tract Medicines Medicines; Sedatives and Narcotics.

# Geographical Analysis of UNFPA Procurement

## A) Procurement from Developed Countries

Vendor Country Names	Contraceptives	Medical Devices, Supplies & Anatomical Models	Pharmaceuticals	Other Categories*	USD Value	%
Netherlands (M)	17,554,134	10,357,009	7,679,689	3,040,201	38,631,032	27.00%
Germany (M)	32,775,971	1,571,864	6,224	1,999,645	36,353,704	25.40%
Belgium (M)	22,560,605	9,424	–	1,232,726	23,802,755	16.63%
United States (M)	2,583,238	302,520	–	17,768,190	20,653,947	14.43%
United Kingdom (M)	3,859,767	19,200	31,250	6,051,449	9,961,666	6.96%
Denmark (M)	147,612	4,095	462,573	4,440,826	5,055,106	3.53%
Italy	186,526	1,694,752	44,850	1,182,084	3,108,212	2.17%
France	196,264	–	–	788,847	985,111	0.69%
Spain	–	272,249	–	513,975	786,225	0.55%
Switzerland (M)	–	–	–	691,922	691,922	0.48%
Norway (M)	–	58,113	–	580,549	638,662	0.45%
Other	7,689	495,729	7,152	1,922,367	2,432,936	1.70%
<b>Total</b>	<b>79,871,806</b>	<b>14,784,955</b>	<b>8,231,738</b>	<b>40,212,781</b>	<b>143,101,278</b>	<b>100.00%</b>
<b>% Total</b>	<b>55.81%</b>	<b>10.33%</b>	<b>5.75%</b>	<b>28.10%</b>	<b>100.00%</b>	

## B) Procurement from Developing or Transitional Countries

Vendor Country Names	Contraceptives	Medical Devices, Supplies & Anatomical Models	Pharmaceuticals	Other Categories*	USD Value	%
India	5,998,602	163,448	1,061,714	1,984,939	9,208,703	7.41%
China	4,695,631	1,969,548	–	1,483,519	8,148,698	6.56%
Turkey	–	6,468,386	–	1,207,524	7,675,910	6.18%
Syrian Arab Republic	–	2,772,248	277,118	1,490,471	4,539,837	3.65%
Thailand	2,021,541	–	–	1,338,988	3,360,529	2.71%
Nigeria	4,038	56,956	–	3,295,684	3,356,677	2.70%
Congo, The Democratic Republic	18,350	17,507	–	3,222,040	3,257,897	2.62%
South Africa	–	67,397	3,939	3,012,278	3,083,614	2.48%
Cote D'Ivoire	–	149,300	30,848	2,718,912	2,899,059	2.33%
Kenya	–	46,420	4,895	2,732,700	2,784,015	2.24%
Other	1,069,454	7,167,138	610,130	67,065,152	75,911,874	61.11%
<b>Total</b>	<b>13,807,615</b>	<b>18,878,347</b>	<b>1,988,644</b>	<b>89,552,207</b>	<b>124,226,813</b>	<b>100.00%</b>
<b>% Total</b>	<b>11.11%</b>	<b>15.20%</b>	<b>1.60%</b>	<b>72.09%</b>	<b>100.00%</b>	

## C) Procurement from Other Sources (Inter-UN Agencies)

Vendor Country Names	Contraceptives	Medical Devices, Supplies & Anatomical Models	Pharmaceuticals	Other Categories*	USD Value	%
UNOPS	–	113,491	–	5,311,840	5,425,331	37.09%
Other UN Agencies	–	47,052	–	3,627,214	3,674,266	25.12%
UNICEF	–	1,087,342	1,399,699	800,652	3,287,692	22.47%
UNDP	–	–	10,933	2,230,839	2,241,772	15.32%
<b>Total</b>	<b>–</b>	<b>1,247,885</b>	<b>1,410,632</b>	<b>11,970,545</b>	<b>14,629,061</b>	<b>100.00%</b>
<b>% Total</b>	<b>0.00%</b>	<b>8.53%</b>	<b>9.64%</b>	<b>81.83%</b>	<b>100.00%</b>	

<b>Grand Total</b>	<b>93,679,421</b>	<b>34,911,186</b>	<b>11,631,013</b>	<b>141,735,533</b>	<b>281,957,153</b>	
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\*M - Major Donor Countries

\*Other Categories include; freight transportation services; general office furniture, equipment and supplies; IT and communications; premises, rent, purchase, construction and alteration; printing & publication services; professional consultancy services; transportation equipment and varied services.

## Top 50 Vendors

Vendor Name	Vendor Country	USD Value (Total PO Value)	% of Total Procurement
1. BAYER PHARMA AG	Germany	33,448,927	11.86%
2. PFIZER SERVICE COMPANY BVBA	Belgium	22,947,737	8.14%
3. MSD B V	Netherlands	17,859,531	6.33%
4. THE MEDICAL EXPORT GROUP BV	Netherlands	14,975,037	5.31%
5. RAM DIS TICARET A S	Turkey	6,729,709	2.39%
6. 605 3RD AVE FEE LLC	United States	6,062,000	2.15%
7. UNOPS	United States	5,425,331	1.92%
8. THE FEMALE HEALTH COMPANY	United Kingdom	4,117,887	1.46%
9. IMRES	Netherlands	3,492,201	1.24%
10. UNICEF	United States	3,287,692	1.17%
11. moore stephens llp	United Kingdom	3,286,170	1.17%
12. PFIZER OVERSEAS LLC (EXPORT DIVISION)	United States	2,711,790	0.96%
13. CUPID LIMITED	India	2,526,632	0.90%
14. SURETEX LIMITED	Thailand	2,239,438	0.79%
15. TIANJIN HUMAN-CARE LATEX CORPORATION	China	2,179,358	0.77%
16. STANDARD DIAGNOSTICS, INC	Korea, Republic of	2,138,735	0.76%
17. UNDP	United States	2,103,909	0.75%
18. PEAK INTERNATIONAL TRADE (TIANJIN)CO LTD	China	2,086,288	0.74%
19. FAZZINI S.R.L.	Italy	1,794,622	0.64%
20. ENERTEC-MHD ANAS AL-HAFFAR	Syrian Arab Republic	1,748,743	0.62%
21. FLEISCHHACKER GMBH AND CO. KG	Germany	1,715,229	0.61%
22. MILLSON B V	Netherlands	1,518,686	0.54%
23. JAI PHARMA LTD	India	1,432,357	0.51%
24. DAMCO LOGISTICS LTD	Nigeria	1,197,532	0.42%
25. SCAN GLOBAL LOGISTICS	Denmark	1,132,519	0.40%
26. ACME FORMULATION PVT LTD	India	1,105,244	0.39%
27. GUANGZHOU DOUBLE ONE LATEX PRODUCTS	China	1,040,229	0.37%
28. TOYOTA GIBRALTAR STOCKHOLDINGS LTD	Gibraltar	952,180	0.34%
29. CGS ENTERPRISES U LTD	Uganda	950,371	0.34%
30. UNIDUS (ZHANGJIAGANG) RUBBER PRODUCTS CO	China	925,410	0.33%
31. REETAL DEVELOPMENT CO LTD	Sudan	901,674	0.32%
32. GUILIN ZIZHU LATEX CO LTD	China	839,383	0.30%
33. SURETEX PROPHYLACTICS INDIA LIMITED	India	835,949	0.30%
34. DANOFFICE IT	Denmark	825,055	0.29%
35. PLANSON INTERNATIONAL CORPORATION	United States	806,716	0.29%
36. BAMIYAN MSP	Afghanistan	791,487	0.28%
37. KAREX INDUSTRIES SDN BHD	Malaysia	745,166	0.26%
38. INDUS MEDICARE LIMITED	India	744,690	0.26%
39. UNITED NATIONS ASSISTANCE MISSION IN AFG	Afghanistan	683,112	0.24%
40. ARIES COMPUTER SYSTEMS, INC	United States	679,935	0.24%
41. EURO HEALTH GROUP A/S	Denmark	672,889	0.24%
42. Four Seasons Hotel Damascus	Syrian Arab Republic	617,940	0.22%
43. FRESENIUS KABI DK	Denmark	496,049	0.18%
44. MAS FREIGHT INTERNATIONAL	Yemen	485,680	0.17%
45. MSS MANAGED SECURITY SERVICES GMBH	Germany	477,745	0.17%
46. ORANGE COTE D'IVOIRE	Cote D'Ivoire	470,080	0.17%
47. INNOLATEX SDN BHD	Malaysia	461,812	0.16%
48. ALERE INTERNATIONAL LIMITED	Ireland	456,359	0.16%
49. ICF MACRO INC	United States	453,812	0.16%
50. INTERNATIONAL SOLUTIONS GROUP	United States	439,424	0.16%

\* Total amount includes freight transportation services where applicable.

\* Country reflects the location of a vendor's commercial office which in some cases might be different from that of the manufacturer.

